






Jabra Dealer Price List - November 2021
Stirling Communications Supply Co.

Panacast P4 Camera by Jabra*

SKU	Description	MSRP	Dealer Cost	Web Link	Usage/Warranty
8100-119	Panacast 4 Ultra Wide-Angle 4K Camera, Intelligent Zoom, built-in mic, USB 3.0 (USB 2.0 supported w/ external hub). Includes screen-top mount with a 1/4"-20 threaded insert for flexible 3rd party mounting option - PC3PUHD	\$695.00	\$595.00		Up to 180 degree FOV, intelligent zoom auto-adjusts for meeting participants optimizing screen real estate, works with all VTC applications. Two years warranty.
14207-57	Wall Mount, P4 camera - PC3WM	\$35.00	\$29.75		
14207-56	Table Stand, P4 camera - PC3TS	\$50.00	\$42.50		
14207-59	Jabra/Panacast Hub	\$99.00	\$87.00		Includes ethernet connection, HDMI output (4K), VGA output (1080p) & 2 USB connections (for PC & speakerphone or other peripheral). Connection to a power outlet using the supplied power adapter is required.
14202-09	Jabra PanaCast USB Cable	\$15.00	\$12.75		A 1.8 meter cable which connects Jabra PanaCast to either your computer or the Jabra Hub

* Please Contact Us for Public Sector Discount.


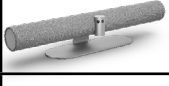






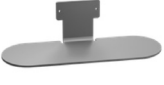



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Panacast 50 by Jabra*

* Cameras have a 2 years warranty

SKU	Description	MSRP	Dealer Cost	Web Link	Usage/Warranty
8200-232	Jabra PanaCast 50 - Black	\$1,195.00	\$999.00		Three 13-megapixel cameras, 180° view in high-definition Panoramic-4K, eight professional-grade microphones, four powerful Jabra-engineered speakers. **
8201-232	Jabra PanaCast 50 - Grey	\$1,195.00	\$999.00		Three 13-megapixel cameras, 180° view in high-definition Panoramic-4K, eight professional-grade microphones, four powerful Jabra-engineered speakers. **
14202-10	Jabra PanaCast 50 USB Cable - USB 3.0, 2m	\$20.00	\$16.00		USB-A and USB-C cables are available for the Jabra PanaCast 50. They are available in different lengths to suit your needs. Simply choose your desired cable type and length before purchase.
14202-11	Jabra PanaCast 50 USB Cable - USB 2.0, 5m	\$35.00	\$28.00		USB-A and USB-C cables are available for the Jabra PanaCast 50. They are available in different lengths to suit your needs. Simply choose your desired cable type and length before purchase.
14202-12	Jabra PanaCast USB 3m Cable, USB 3.0 A-C (Side Angle)	\$49.00	\$39.00		USB-A and USB-C cables are available for the Jabra PanaCast 50. They are available in different lengths to suit your needs. Simply choose your desired cable type and length before purchase.
14207-70	Jabra PanaCast 50 Table Stand - Black	\$65.00	\$52.00		Mount your PanaCast 50 as a free-standing unit on a desk or table, for maximum flexibility and portability, with the Table Stand.
14207-71	Jabra PanaCast 50 Wall Mount - Black	\$35.00	\$28.00		The Wall Mount is included with the Jabra PanaCast 50, so there's no need to purchase this accessory unless you need a replacement, or spare. **
14207-72	Jabra PanaCast 50 Screen Mount	\$65.00	\$52.00		Mount your PanaCast 50 under or above your TV, for more flexible and dynamic meetings, with the VESA compliant Screen Mount.
14207-75	Jabra PanaCast 50 Table Stand - Grey	\$65.00	\$52.00		A stand which enables Jabra PanaCast to be used as a free-standing unit. Ideal if your PanaCast is to be used in multiple locations.
14207-76	Jabra PanaCast 50 Wall Mount - Grey	\$35.00	\$28.00		A mount which can be used to mount Jabra PanaCast onto a wall. Mount is included with PanaCast 50. **
8211-209	Jabra PanaCast 50 Remote - Grey	\$45.00	\$36.00		Intuitive Remote Control, for easy in-room operation. Access presets and PTZ-controls, adjust volume, and more, all without leaving your seat.
8220-209	Jabra PanaCast 50 Remote - Black	\$45.00	\$36.00		Intuitive Remote Control, for easy in-room operation. Access presets and PTZ-controls, adjust volume, and more, all without leaving your seat.

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** Wall Mounts are included with the PanaCast 50

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PanaCast 20 By Jabra

SKU	Description	MSRP	Dealer Cost	Web Link	Usage/Warranty
8300-119	Jabra PanaCast 20 - Black	\$299.00	\$249.00		



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Jabra Speak Series

SKU	Description	MSRP	Dealer Cost	Web Link	Usage/Warranty
7410-209	Jabra Speak 410 UC Speakerphone	\$129.00	\$87.00		Up to 4 people, must be USB connected to BYOD. One-Year Limited Warrant
7410-109	Jabra Speak 410 MS Speakerphone	\$129.00	\$87.00		
7510-309	Jabra Speak 510 MS + Link 370 (Bluetooth adapter)	\$179.95	\$121.00		Up to 4 people, 15 hour battery life with over 200 days standby time, 2 hour charge time. Two-year Warranty.
7510-109	Jabra Speak 510 MS Speakerphone	\$149.00	\$100.00		
7510-209	Jabra Speak 510 UC Speakerphone	\$149.00	\$100.00		
7510-409	Jabra Speak 510 UC + Link 370 (Bluetooth adapter)	\$179.95	\$121.00		
7710-309	Jabra Speak 710 MS USB/BT & Link370	\$314.00	\$211.00		Up to 6 people, 15 hour battery life with over 480 days standby time, 3-hour charging time. Two-year Warranty
7710-409	Jabra Speak 710 UC USB/BT & Link370	\$314.00	\$211.00		
14101-75	Jabra Speak 710 Secure Mount	\$21.00	\$15.00		
7700-309	Jabra Speak 750 MS Teams USB/BT & Link370 (BT adapter)	\$329.00	\$230.00		Up to 6 people, full duplex audio, 15 hour battery life with over 480 days standby time, 3-hour charging time. Two-year Warranty
7700-409	Jabra Speak 750 UC USB/BT & Link370 (BT adapter)	\$329.00	\$230.00		
7810-109	Jabra SPEAK 810 MS	\$629.00	\$437.00		Up to 16 people. Intelligent directional microphones that focus on human voice and not room noise. AC adapter powered. Connect via 3.5mm jack or Bluetooth. Two-year Warranty
7810-209	Jabra SPEAK 810 UC	\$629.00	\$437.00		
14174-00	Jabra Speak810 Power Ext. Kit	\$53.00	\$32.00		
14208-10	Kensington Lock Adaptor	\$6.00	\$4.00		Anti-theft device
14101-34	Secure Mount for Speak 410/510	\$19.00	\$12.00		Secures speaker phone to the table



Link 370: Bluetooth Adapter for lap-top usage included with models above as noted

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Jabra Meeting Room in a Box Packages*

* Package pricing represents 10% off from individual dealer cost.

SKU	Description	MSRP	Dealer Cost	Package contains the following SKUs
8401-252	Jabra "Meeting in a Box", 710UC, Table Stand and Wall Mount	\$1,099.00	\$949.00	Jabra PanaCast (8100-119) Jabra PanaCast Hub (14207-59) Jabra PanaCast Table Stand (14207-56) Jabra PanaCast Wall Mount (14207-57) Jabra PanaCast USB Cable (14202-09) Jabra Speak 710UC USB/BT & Link370 (7710-409)
8401-152	Jabra "Meeting in a Box", 710MS, Table Stand and Wall Mount	\$1,099.00	\$949.00	Jabra PanaCast (8100-119) Jabra PanaCast Hub (14207-59) abra PanaCast Table Stand (14207-56) Jabra PanaCast Wall Mount (14207-57) Jabra PanaCast USB Cable (14202-09) Jabra Speak 710MS USB/BT & Link370 (7710-309)

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